

Washington Association for Community Health

Community Health Centers Advancing Quality Care for All



Fall Workshop For FQHCs'Community Health Workers

Mon., Nov. 18, 2019 Hilltop Regional Health Center, Tacoma

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ABOUT US

The Washington Association for Community Health helps our state's community health centers expand their reach and improve the health of the more than 1 million low-income people they serve.

At The Association, we're passionate about the work of our members to ensure that everyone —regardless of income—can access quality health care.



Our Mission: To strengthen and advocate for Washington's Community Health Centers as they build healthcare access, innovation and value.

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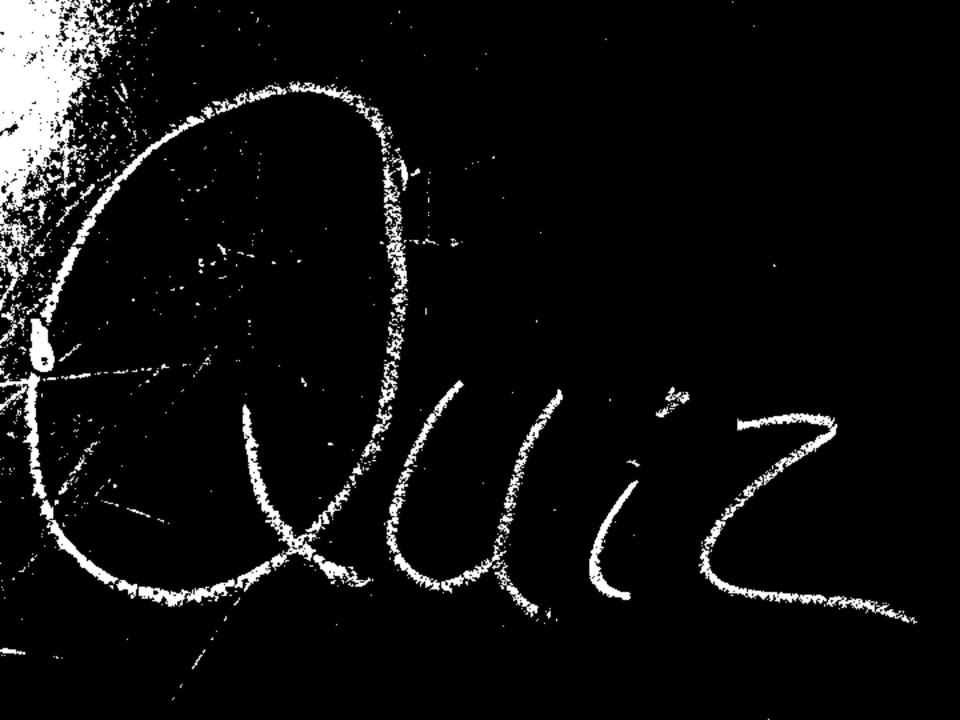




Building skills in MOTVATONAL NTERVIEWING Helping people change



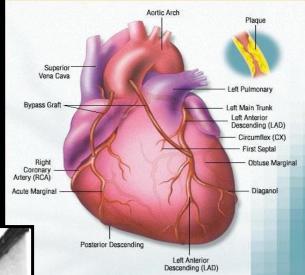


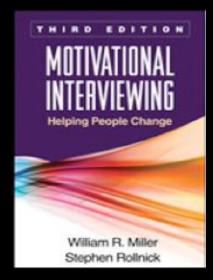


Is this MI?









Video Demo

How NOT to do Motivational Interviewing in Dental Practice Addressing Tobacco Use

https://www.youtube.com/watch?v=SytVckoox4U

How NOT to do Motivational Interviewing in Dental Practice Addressing Tobacco Use

What are her hopes for the patient?

What are her methods?

What is the outcome?

What was less than helpful?

Motivational Interviewing in Dental Practice Addressing Tobacco Use

https://www.youtube.com/watch?v=rFLrDvUexC8

Motivational Interviewing in Dental Practice Addressing Tobacco Use

What are her hopes for the patient?

What are her methods?

What is the outcome?

What was helpful?

MI is...

Your hopes?

Your methods?

A personal taste of MI

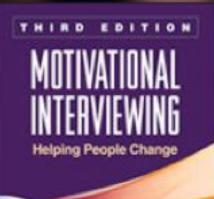
Dilemma/concern? If no change, what (if anything) would be at stake? If change, your reasons? If change, how to be successful? How important? How confident you could change? If change, who/what could help? If change, next step(s)?

MI is about facing forward... coming alongside someone and facing the person's future together

Stephen Rollnick

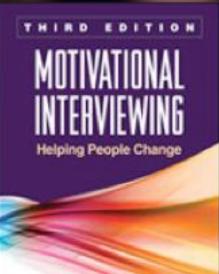
When practicing MI "you don't need to be clever and complex, just interested and curious. An uncluttered mind helps."

Miller & Rollnick, 2013, p. 61



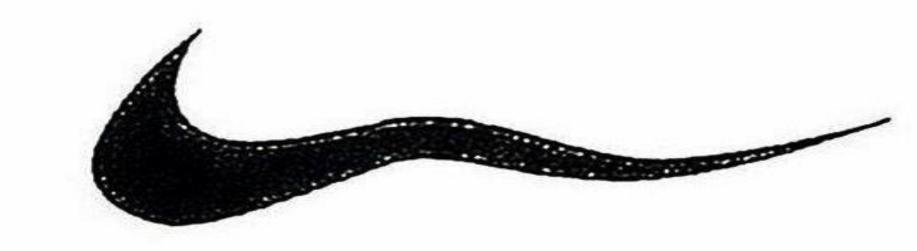
William R. Miller Stephen Rollnick A collaborative conversation style for strengthening a person's own motivation and commitment to change.

Lay definition



William R. Miller Stephen Rollnick A person-centered counseling style for addressing the common problem of *ambivalence* about change.

Practitioner's definition



WHEN YOU KINDA WANNA JUST DO IT BUT NOT REALLY



Or...

A way of helping people talk themselves into changing "Talking oneself into changing" Explore concerns, ambivalence, values, hopes, goals, strengths Preparatory change talk Commitment talk Taking steps





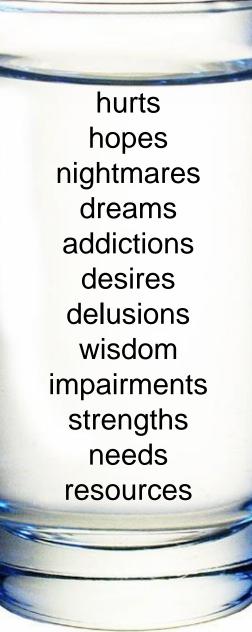


"If you change the way you look at things, the things you look at change."

Wayne Dyer









Evoking from people what they already have? Giving people what they lack?



"People possess substantial personal expertise and wisdom regarding themselves and tend to develop in a positive direction, given the proper conditions and support."



Miller & Moyers, 2006

"You already have what you need, and together we will find it."

Miller & Rollnick, 2013



The spirit of MI A mind-set and heart-set

"When we began teaching MI in the 1980s we tended to focus on technique, on *how* to do it. Over time we found, however, that something important was missing.

As we watched trainees practicing MI, it was as though we had taught them the words but not the music... This is when we began writing about the underlying *spirit* of MI, its mindset and heart-set."

Motivational Interviewing, 3rd edition

Elements of MI spirit Partnership Acceptance Compassion Evocation

PARTNERSHIP – a collaboration; demonstrating profound respect for the person; both parties have expertise; dancing rather than wrestling; best practices are not done *on* or *to* people, but *with* and *for* them

What partnership looks like...



What partnership sounds like...

Would it be all right if we took a look at...?

How do you feel about...?

What is your understanding of...?

I look forward to working together...

How can I support you in this process?

ACCEPTANCE

Prizing person's inherent worth and potential

Providing accurate empathy Supporting autonomy Affirming strengths

What acceptance sounds like...

Prizing person's inherent worth and potential

You are welcome here just as you are. "There's nothing about a caterpillar..." What would you like to be different? In looking ahead at your life...



What acceptance sounds like... **Providing accurate empathy** It sounds like a complicated situation. You're feeling hurt and confused. Part of you wants to cut back and part of you isn't sure you could cut back. You're hoping for a better result this time.

Empathy: The Human Connection to Patient Care

https://www.youtube.com/watch?v=cDDWvj_q-o8

What acceptance sounds like... Supporting autonomy

You know what is best for you.

You like to weigh things carefully before making any changes.

This is a decision only you can make.

What acceptance sounds like... **Affirming strengths** You showed a lot of courage in the way... That took a lot of patience to... You're the kind of person who values loyalty. **COMPASSION** - coming alongside someone in their suffering; actively promoting the other's welfare; giving priority to the person's needs "Here is what we seek: a compassion that can stand in awe at what (people) have to carry rather than stand in judgment about how they carry it."

Fr. Greg Boyle, Tattoos on the Heart

"The most visible creators are those artists whose medium is life itself. The ones who express the inexpressible ~ without brush, hammer, clay, or guitar.

They neither paint nor sculpt. Their medium is simply being. Whatever their presence touches has increased life. They see, but don't have to draw... Because they are the artists of being alive..."

Donna J. Stone

What compassion sounds like...

[no words at all]

I'm so sorry...

May I just sit here/stay with you for awhile? I brought you some soup... Is it all right if I call you...? What would be most helpful to you...? **EVOCATION** – eliciting the person's own knowledge, wisdom, strengths, and motivation

"You already have what you need, and together we will find it."

William R. Miller

What evocation sounds like...

What would you like me to know about yourself?

Tell me about...

What concerns, if any, do you have about...?

It sounds like you'd like things to be different in your life.

If you were to change, what would be your reasons to do so?

Partnership Acceptance Compassion Evocation

Four processes

4 Processes of MI

evoking

planning 1

focusing

engaging

Demo

Common responses to being listened to

Safe Feel understood Want to talk more Like the counselor Accepted Respected Engaged

Empowered Hopeful Comfortable Collaborative Interested Open to change Want to come back

Key ideas

The helping relationship takes the form of a partnership, not an expert-recipient stance

Acceptance and compassion are at the heart of the conversation

Motivation to change is elicited from individuals, not imposed on them from without

Key ideas

Direct persuasion is not effective to resolve ambivalence or promote change

The worker uses primarily a guiding style

It is the task of the client to resolve their own ambivalence and come up with the reasons for change

OARS: MI Core Conversational Skills

Open Questions • Gather information (vs. facts) Create open, non-judgmental tone Demonstrate genuine interest, respect Invite reflection and elaboration • Affirm autonomy, self-direction

Closed Questions

- Invite brief, limited responses
- Useful to get basic facts
- Keep conversation superficial
- Focus on what interviewer wants to know
- Feel interrogative when used repeatedly

Closed questions sound like...

Do/did you...? Have/has there...? Are/is there...? How many...? How often...?

Could/can we...? Will/would you...? Were you...? When did...?

Open questions sound like...

Tell me... What... How... Why... If you were to...

Open or Closed?

Of the things you just mentioned, what concerns you most right now?

Don't you think it would help if you talked with your doctor before stopping your meds?

What do you already know about safer sex practices?

What changes, if any, are you thinking of making related to managing your diabetes?

You're going to keep your appointment, right? How's it going? Did you make it to the clinic?



Open or closed: What difference does it make?

Exploratory open questions sound like... What would you like me to know about yourself? What would you like to know about my role here? What's most important to you in your life right now? What are you most interested in focusing on today? What concerns, if any, do you have about taking time off to go see the doctor? How do you know when your diabetes is and is not well controlled?

What does meth do for you? What are the downsides?



Exploratory open questions sound like... What will you lose if you give up drinking? What's at stake if you don't change? If you were to eat healthier foods, what would be your reasons to do that? Your best reason? What ideas do you have to succeed in meeting your goal? What skills and strengths do you bring? What do you think you'll do next? How can I, or others, be of help?

Guidelines: Open Questions Ask open questions to deepen the conversation. Use open questions to guide the conversation. Ask more open questions than closed ones. Keep questions clear and brief? Avoid negating open questions with closed ones – e.g., "What are your thoughts about that? For example, do you think that ...?"

Affirmations

What are affirmations good for?

Strengthen engagement Reduce defensiveness Increase confidence in a person's ability to change Build hope

Affirmations

Shine a light on the good stuff

Must be genuine

Different from praise – "I am so proud of you..."

Can be positive judgments – "It's wonderful the way you..."

Impact statements – "I was in awe of how you...

Observational statements – "You showed a lot of restraint..."

Sound like...

You are very skillful at... I noticed that you... You showed a lot of patience... You are a courageous person... You really value... You are very knowledgable about... That took a lot of persistence to... Thank you for...

Activity

Trudy smokes two packs of cigarettes a day.

Activity

Trudy smokes two packs of cigarettes a day. She knows it isn't good for her and is fed up with people reminding her of it. At some point, she will stop, but just not yet. With everything else going on in her life, this is one area she feels is her own.

Adapted from Building MI Skills , 2nd edition

Trudy's strengths include...

Trudy smokes two packs of cigarettes a day. She knows it isn't good for her and is fed up with people reminding her of it. At some point, she will stop, but just not yet. With everything else going on in her life, this is one area she feels is her own.

Examples

You're clear about what you want/need. You have clear boundaries. You know your mind. You know what your priorities are. You don't let others easily influence you. You're aware of the benefits and negatives of smoking. You have a plan to stop smoking.

Reflective Listening

"What people really need is a good listening to."



Mary Lou Casey



https://www.youtube.com/watch?v=P3JUXQ4kkHs

-

reflection (n.)

late 14c., in reference to surfaces, from Late Latin reflexionem (nominative reflexio) "a reflection," literally **"a bending back,"** noun of action from past participle stem of Latin reflectere, from re- "back" (see <u>re-</u>) + flectere "to bend" (see <u>flexible</u>). Meaning **"remark made after turning back one's thought on some subject"** is from 1650s.





•••

Common sentence stems

It sounds like... As I listen to you, it seems... For you... You're wondering if... You're concerned... So you feel... It's really important to you... You're hoping... You...



Change Talk in MI

"Change talk predicts behavioral change"

Miller & Rose. Toward a Theory of MI

Recognizing Change Talk

Client Speech

Neutral talk is "other talk"

Sustain talk favors the status quo, not changing (different from resistance)

Change talk favors movement in the direction of change

Change Talk: DARN-CAT

Preparatory change talk
Desire to change (I want, like, wish)
Ability to change (I can, could)
Reasons to change (if...then)
Need to change (I have to, got to)

Mobilizing change talk
Commitment (I will, I promise)
Activation (I'm willing, am ready to)
Taking steps (I made an appointment)

Change talk sounds like... Focus: Getting in better shape D: I'd like to feel more fit A: I could probably jog or swim **R**: If I exercised more, I'd feel a lot better N: I've got to get off this couch and do something

C: I plan to bicycle more, and drive less
A: I'm ready to get started tomorrow
T: Yesterday, I took a 15 minute walk after lunch

Activity: DARN-CAT

Focus:
Preparatory change talk
Desire to change (I want, like, wish)
Ability to change (I can, could)
Reasons to change (if...then)
Need to change (I have to, got to)

Mobilizing change talk

- Commitment (I will, I promised myself...)
- Activation (I'm willing, am ready to)
- Taking steps (I went to a support meeting)

Degrees of Change Talk

"Will you take this person

to be your lawfully wedded spouse, and be wholly faithful, for richer and poorer, in sickness and health, so long as you both shall live?"

I want to (desire)

I could (ability)

It's important to me (need)



Activity

Is it change talk, sustain talk, or something else?

Focus: Drinking I like to drink. It's what I do.

Focus: Drinking If I drank less, I'd probably feel less groggy

the next day.

Focus: Drinking I'd like to quit, but it's so hard.

I drink way less than most of my friends.

I've got to do something about my drinking. It's really getting out of hand.

Who are you to give me advice! I saw you walking into a bar just last week.

I've tried to quit more times than I can remember, and I'm done trying.

I've tried to quit more times than I can remember, but I'm willing to try one more time.

I've tried to quit more times than I can remember, and I'm not sure I want to try again.

If I quit, I'm sure my liver will thank me.

Maybe I could cut back by drinking less whiskey and more beer.

Activity: Change Talk Activity

- 1. Underline the client's change talk
- 2. Drum for change talk
- 3. Note which OARS used by interviewer
- 4. Practice

Activity Listening for Change Talk

Activity: Listening for Change Talk



Maté, Gabor. In the Realm of Hungry Ghosts: Close Encounters with Addiction. Toronto: Knopf Canada, 2008.

Jake

- It's hard to get away from it.

- When I'm older, I'll worry about pension plans and stuff.

- I don't see my own family for a year, and I don't care...

- Yeah, the coke's my life...I care more about the dope than my loved ones or anything else

- I don't know how to be without it. I don't know how to live everyday life without it.

Jake

- You take it away, I don't know what I'm going to do

- If you were to change me and put me in a regular-style life...

- I was there once in my life.
- Do you think you could send me to a skin specialist?
- I'll go, Doc. Don't worry, I'll go.
- That frog you're talking about. That's me.

Exchanging Information

"It is easy to overestimate how much information and advice clients need to be given."

Miller & Rollnick

Elicit-Provide-Elicit

A simple strategy for exchanging information

Elicit-Provide-Elicit Elicit

Ask what person already knows
Ask what person would like to know
Ask permission to provide information

Elicit-Provide-Elicit

Provide

- Prioritize what person most wants to know
- Be clear; use everyday language
- Offer small amounts of information with time to reflect
- Acknowledge freedom to disagree or ignore

Elicit-Provide-Elicit Elicit

 Ask for person's response, interpretation, understanding

Activity: E-P-E

Elicit

- Ask what person already knows
- Ask what person would like to know
- Ask permission to provide information

Provide

- Offer small dose of suggestions, advice

Elicit

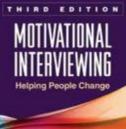
- Ask for person's response

In conclusion...

General Practice Guidelines Breathe Let MI spirit guide you Know where you are Use your OARS **Trust reflections** Elicit more, impart less Focus on the good stuff Invite to action Breathe

Now What?

Read more about MI Get additional training **Observe** and discuss professional training videotapes Tape and critique your own practice Work with someone knowledgeable about MI to provide coaching and feedback Form a learning circle to support mutual skillbuilding





Stephen Rollnick

Motivational Interviewing in Health Care



Motivational Interviewing IN THE TREATMENT OF PSYCHOLOGICAL PROBLEMS

Ected by Hal Arkewitz Henry A. Westra William R. Pibler Silephen Rollisch

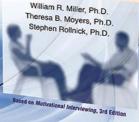
Resources

Motivational Interviewing (3rd Ed.), Miller, WR & Rollnick, S., The Guilford Press, 2013.

Motivational Interviewing in Health Care, Rollnick, S, Miller, WR and & Butler, C. The Guilford Press, 2008.

Motivational Interviewing in the Treatment of Psychological Problems, Edited by Arkowitz, Westra, H, Miller, WR, & Rollnick, S, The Guilford Press, 2007.





Building Motivational Interviewing Skills A Practitioner Skills & Workbook

Resources

Motivational Interviewing DVD, 2013. The Change Companies <u>www.changecompanies.</u> <u>net/motivational_interviewing.php</u>

Building Motivational Interviewing Skills (2nd edition), Rosengren, D.B., The Guilford Press, 2017.

Motivational Interviewing with Adolescents and Young Adults

Sylvie Naar-King Mariann Suarez Motivational Interviewing with Adolescents and Young Adults, Naar-King, S. & Suarez, M., The Guilford Press, 2011.

Website: www.motivationalinterviewing.org

SUCCESS

SUCCESS



WHAT PEOPLE THINK It looks like

WHAT IT REALLY LOOKS LIKE

WWW.ATBREAK.COM

Thank you for all you do!

PEER NETWORKING

Discussion Questions:

Are Community Health Workers integrated into Care Teams at your health center? What works well? What are the challenges?

What training would be helpful?

Washington Paid Family & Medical Leave

Employment Security Department WASHINGTON STATE

Matt LaPalm

mlapalm@esd.wa.gov



What we will cover today



What is Paid Family and Medical Leave

How it all works

Help!

Where to learn more

Why Paid Family and Medical Leave

Bills	Account Balance
Paycheck	+ \$800
Housing	- \$600
Food	- \$100
Utilities	- \$50
Balance	\$50

The ability to absorb a disruption in pay is not distributed equitably.



What is Paid Family and Medical Leave?

Paid leave from work to care for yourself or a family member.

You claim leave directly from the state, not your employer.

Benefit is paid directly to you, not through your employer.

Employer can not prevent you from using Paid Family and Medical Leave.



Who does this apply to?



Workers in Washington

How it works



Eligibility



worked during the qualifying period. Portable across employers.

20 Hours/week -> 41 Weeks 40 Hours/week -> 20.5 Weeks

Qualifying period is the first four of the last five completed calendar quarters, or the last four completed calendar quarters.

Paid Family and Medical Leave | Employment Security Department

Qualifying events



Eligible for care in family leave?

Eligible

- Le Child (step)
- 🕩 Grandchild
- Spouse/Domestic Partner
- Sibling (step)
- Parent (step, in-law) Loco Parentis Legal Guardian De Facto Parent
 Grandparent (in-law)

Paid Family and Medical Leave | Employment Security Department

Not eligible

- ✗ Godparents
- X Aunts or Uncles
- X Cousins
- X Distant relatives
- × Roommates
- × Neighbors
- Coworkers
- Live-in non-family members
- × Pets

Available leave

12 weeks of Family OR Medical Leave.

16 weeks of Family AND Medical leave.

Additional 2 weeks for complications related to a pregnancy.

Total weeks available in a claim year.

Minimum 8 continuous hours and 7 day waiting period in statute (except birth or placement of a child).



Weekly Wage Replacement

Benefit payment paid by ESD directly to worker.





Proportion of typical weekly wage.	Normal Weekly Wage	Benefit Payment
Minimum payment of \$100, maximum of \$1,000.	\$500	\$450
Benefit formula set in statute.	\$750	\$672
	\$1000	\$797
Online benefit calculator in development.	\$1500	\$1000

Employment Restoration

Return to the same, or similar, position when a worker:

- 1. Works for an employer with 50 or more employees for at least 20 weeks.
- 2. Has worked for that employer for at least 1 year.
- 3. Has worked 1250 hours for that employer in the last year.

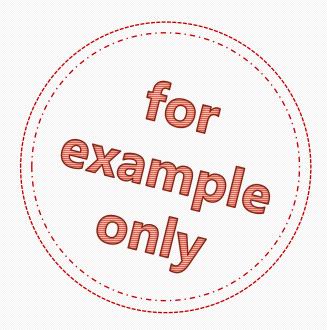


Leave scenarios

Examples to help understand how this will work.

Please note:

- Three examples that are intended to illustrate how leave works.
- Examples will not cover every aspect or scenario of leave, and please consult the Employer Toolkit or the Employee Guide for more details.



Scenario: Tim



- Tim works full-time at a large construction company
- His grandfather needs 24hour care for 3 weeks
- Has accrued 6 weeks of employer paid time off

Scenario: Chelsea



- Chelsea works full-time at a medium sized tech company
- She is expecting a new child
- Company offers 12 weeks of paid leave
- She and her partner want to maximize leave time at home with new child

Scenario: Carole



- Carole works part-time for a small retail store
- No paid leave other than state required sick leave
- She slipped on her way to class and broke her tailbone
- Dr. requires she doesn't walk for 8 weeks

What we've learned...

- 15 focus groups July 2019
 - Latinx Workers
 - African American Workers
 - Chinese workers
 - Filipino workers
 - Korean workers
 - Vietnamese workers
 - Rural white workers
 - Healthcare employees
 - Small business owners

- Barriers
 - Mistrust of government programs
 - Difficult relationship with employer
 - Fear of burdening coworkers
 - Not enough benefit money
 - Haven't heard of Paid Family and Medical Leave

Help us, help all

Talk about paid leave with your clients.

Keep documents handy to share when a client has a medical or family event.

Invite us to your events to talk or table.

Training available for frontline staff.

Join us in 2020 for our Ambassador program.



Ambassador interest sign-up



https://www.surveymonkey.com/r/G7B5TFW

Learn more







Upcoming webinar series Paidleave.wa.gov/events Infographic Paidleave.wa.gov/about Video & Handout Paidleave.wa.gov/workers

Paid Family and Medical Leave | Employment Security Department

Contact us







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paidleave.wa.gov

PUBLIC CHARGE FINAL RULE

SUMMARY EXAMPLES

NEXT STEPS

PUBLIC CHARGE RULE – KEY DETAILS

- Finalized mid-August
- CURRENTLY BLOCKED BY FEDERAL LITIGATION
 - Will not be enforceable until resolved
 - Only effective AFTER rule is upheld, IF it is upheld
- More rules from Department of Justice including deportability on public charge grounds – coming soon

- Many special exceptions
- Medicaid rules especially complicated
- Everyone is always welcome at CHCs, no matter what
- Our Goals:
 - Minimize community fear
 - Maximize community knowledge

PUBLIC CHARGE RULE

- Public Charge Determinations Only Apply to Three Groups:
 - Applicants for admission to the U.S.
 - Applicants for Legal Permanent Resident status ("green card")
 - Green card holders who have left the U.S. for more than six continuous months
- Public Charge Determinations are <u>Forward-Looking</u>
 - Immigration officials must look at the "totality of the circumstances," decide whether applicant is likely to be a "public charge" for 12 out of 36 months <u>at any point in the future</u>

PUBLIC CHARGE RULE

Public Charge Determinations are Complex

- All applicants, including children, are assessed individually
- Immigration officials look at total future benefit months:
 - An applicant that is likely to receive <u>one</u> benefit for 12 months in a 36-month period may be labeled a
 public charge, and have their application denied
 - An applicant that is likely to receive <u>two</u> benefits for 6 months in a 36-month period may be labeled a
 public charge, and have their application denied
- Prior use of/application for certain benefits may be counted against you
- <u>However</u>: benefits used or applied for before October 15, 2019, will not be counted against you

PUBLIC CHARGE TEST – BENEFITS INCLUDED

- Medicaid Long-Term Care*
- SSI, TANF, or any government cash assistance*
- SNAP
- Public Housing
- Section 8 Housing Vouchers
- Project-Based Section 8

- Medicaid, <u>except</u> for:
 - Emergency services
 - Children under age 21
 - Pregnant women

PUBLIC CHARGE RULE – BENEFITS NOT INCLUDED

- Community Health Center Services
- Hospital Uncompensated Care
- Children's Health Insurance Program
- Qualified Health Plans under ACA
- WIC
- Anything not specifically listed in the rule

Anyone who needs or uses these benefits should use them without fear, both now and in the future. They will <u>not</u> be counted against you.

Rule of Thumb: If you were eligible for benefits BEFORE the rule, you are eligible for benefits AFTER the rule

OTHER PUBLIC CHARGE FACTORS

- Age (preference for working age adults)
- Health Status
- Household Size
- Financial and Employment Status
- Household Assets and Income Potential
 - Full- or part-time caregivers given special consideration
- Credit History
- Fee Waiver

OTHER PUBLIC CHARGE FACTORS

Heavily Weighted Positive

- Full-Time Employment
- Vocational Skills/Education
- Income over 250% FPL
- Private, Non-Subsidized Health Insurance

Heavily Weighted Negative

- Unable to demonstrate current/recent or "reasonable prospect" of employment
- Has received (or been approved to receive) listed benefits for 12/36 months
- Medical conditions

EXAMPLE #I

Patricia (36 years old) is a green card holder who will soon be applying for citizenship.

- Low-income full time, minimum wage worker
- Her son is a U.S. citizen, enrolled in Medicaid and SNAP
- She's helping her husband apply for admission to the U.S.

Patricia is okay!

- She already has a green card
- Her son is enrolled in Medicaid and SNAP, but her determination is individualized – her son's benefit use won't be used against her
- Her husband's case is more complicated.

EXAMPLE #2

Chris (29) is planning to apply for a green card soon.

- Little formal education
- "Official" work history is spotty, but he usually makes over 125% FPL
- He suffers from genetic cardiomyopathy

Chris's application may be in trouble.

- Good:
 - Working age
 - Income over 125%
- Bad
 - Income over 125% FPL is good, but he'll have to demonstrate that income somehow
 - Few occupational skills
 - Health condition

Chris should get advice from an immigration attorney.

MOST IMPORTANT POINTS

- Our job now is to minimize community fear, maximize community knowledge
- Applies only to applicants for admission and applicants for green card (many exceptions!)
- Public charge test is <u>forward-looking</u>:
 - It asks, "Are you likely to use <u>these specific benefits</u> for 12 months out of any 36-month period any time in the future?"
- Litigation is ongoing
- Story collection is important

RESOURCES

- Should I Keep My Kids Enrolled in Health and Nutrition Programs?
- Public Charge: Does This Apply to Me?
 - Includes green light/yellow light guide to whether the rule will affect you

THANK YOU

Any questions?

Please contact Patricia Gepert pgepert@wacommunityhealth.org

wacommunityhealth.org

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